



DYNAMIS, INC.

INNOVATIVE SOLUTIONS FOR A SAFER WORLD

ANNUAL B CORPORATION REPORT
DYNAMIS, INC.
DECEMBER 2021

WHY DO WE EXIST?

Mission First

- Dynamis exists to support our customers and their missions
- Our Mission is to make the Nation and the world a safer and better place

www.dynamis.com



We offer products, services, and capabilities in solution areas where we combine operational experience and technical expertise to make the greatest impact for our customers.

DYNAMIS — PROFESSIONAL SERVICES WITH PASSION AND PURPOSE

***The Dynamis Difference:** our clients, partners, and employees experience the difference when choosing a Dynamis solution*

- **Our clients** -- a commitment to serving their missions as our own, delivery excellence as a standard, and a high return on investment
- **Our partners** -- a valuable teammate, bringing operational capabilities and customer insight, with a mindset of collaboration and shared success
- **Our employees** -- a culture committed to valuing every employee, their deliberate development, and helping each of them achieve their purpose
 - Our employees — known to us as ‘Dynamites’ — get results by living our core values: Mission First, Service Before Self, and Teamwork

Dynamis is an ancient Greek word that stands for heart, drive, and spirit. It encompasses ‘the will to win,’ which is what drives our company and our employees.

OUR SIZE, GROWTH & PRESENCE

120

CONSULTANTS WORKING ACROSS
THE U.S. AND THE GLOBE

\$23+

MILLION IN REVENUE

13

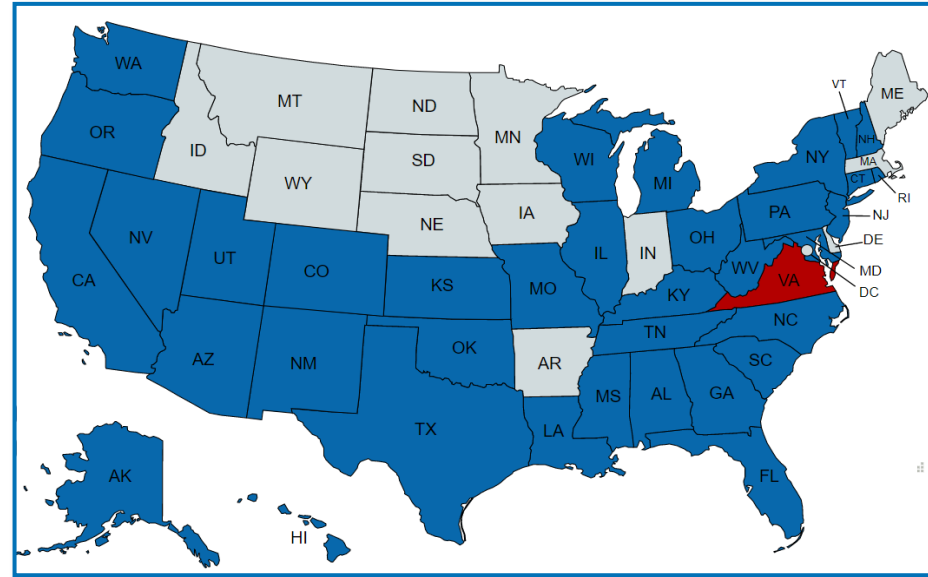
YEARS IN BUSINESS

47

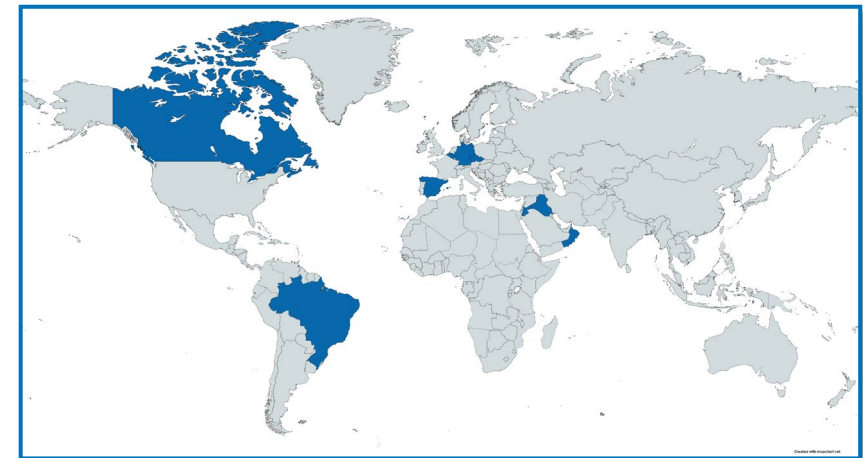
GOVERNMENT AND COMMERCIAL
CLIENTS

#1

BEST PLACE TO WORK IN VIRGINIA!



HEADQUARTERS IN FAIRFAX, VIRGINIA



DYNAMIS EUROPE – HEADQUARTERS
IN BRUSSELS, BELGIUM

OUR STORY

- Dynamis was founded by John Braun and John Milam in 2008.
- From its inception, Dynamis was intended to embody an ethos of service and create a community of like-minded professionals.
- We have sought to create an environment where employees are valued, empowered, and have their well-being provided for.
- The work we pursue, people we hire, and our values as a company all derive from these principles.

OUR STORY

- At Dynamis, our employees -- our *Dynamites* -- are our most important asset.
- We believe that in investing in our people fosters a passionate and professional workforce and that this extends to the value we provide to our customers.
- Uniting the skills of experienced operators with the aptitude of technical experts, Dynamis creates solutions valued by clients public and private, domestic and international, earning their trust and a reputation for excellence.
- For over a decade, Dynamis has provided solutions that get our customers results, demonstrating the value of this approach.

The integrated national and homeland security solutions provided by Dynamis help make the world a safer place.

OUR SOLUTIONS

Dynamis provides scalable, flexible, adaptable solutions to a broad range of government, international, and commercial customers.

We offer products, services, and capabilities in the following solution areas:

[Defense + Science](#)

[Homeland Security + Law Enforcement](#)

[Preparedness + Resilience](#)

[Information Technology + COBRA](#)

[Compliance](#)

[International + Dynamis Europe](#)

ANNUAL BENEFIT CORPORATION REPORT

FISCAL YEAR 2021

BENEFIT 1: MAKE THE WORLD A SAFER PLACE

- Now more than ever, ensuring the preparedness and resilience of public venues, key infrastructure, and sites containing hazardous materials is integral to improving public safety.
- At Dynamis, we see our contributions in this area as part of our duty to make the world a safer place.
- Our goal for 2021 was to expand the range of threats we addressed in working to keep our national critical infrastructure and public spaces safe.
- We are proud that our efforts this year were successful in expanding in both scale and impact.

OVERVIEW

- Dynamis led the planning and execution of numerous Tabletop Exercises (TTX) aimed at strengthening emergency response capabilities and resilience of public venues and critical infrastructure.
- In 2021, we expanded the scope of our work, providing planning services to a variety of venues, including sports arenas, racetracks, and city marathons.
- Our efforts this year were also focused on national infrastructure relating to the production and distribution of hazardous chemicals.
- The security of these facilities -- from multiple threats -- is necessary to prevent the potential far-reaching negative impacts resulting from release and exposure.
- We worked to address hazards posed by weather events, including hurricanes and floods, as well as the added complications associated with national critical infrastructure.
- Our efforts during 2021 made a positive contribution to the long-term safety of entities and locations critical to our homeland security and national capacity.

CHALLENGES

- Planning for emergency responses in such varied and dynamic environments requires the coordination of an array of public, private, and nonprofit stakeholders. The involvement of all these stakeholders is required to ensure an effective response.
- Potential threats can affect a range of potential targets. Critical infrastructure spans sixteen sectors, each facing its a diverse set of threats.
- Weather emergencies pose a unique set of challenges due to their much larger scope and response requirements.
- Compromised chemical infrastructure poses a significant threat to stakeholders with successful management depending on the response capabilities of a narrower group of entities and people.
- Major threats emerge to the physical plant as well as the cyber infrastructure supporting continued operations.
- Ensuring the resilience and preparedness of these sectors is necessary to ensure our national security, national economic security, and our national public health and safety.

SUCCESSSES

- Over the course of 2021, Dynamis supported thirty-six emergency response exercises providing invaluable support and development to 584 private, 884 federal, 944 state and local, and 661 other participating organizations, a significant increase over 2020.
- Of note this year, we supported the Texas Torrent exercise, helping San Antonio stakeholders protect their businesses and organizations from the effects of a potential major storm and subsequent flooding.
- We supported exercises strengthening emergency preparedness and resilience at locations including the Martinsville speedway as well as the Churchill Downs racetrack.
- We supported exercises covering response to HAZMAT events, including an IED attack against ethylene oxide storage units, protecting national chemical infrastructure against the effects of major weather events, and an exercise helping to secure the D.C. National Harbor in the event of a chemical attack.
- We also anticipated in CTEP workshops developing publicly available exercises to address a broad range of threats, both human and weather based.

BENEFIT 2: INVESTMENT IN SERVICE TO A HIGHER PURPOSE

- Our corporate philosophy is that a company should not strictly limit its investments to furthering profits, but instead ought to invest some of its resources towards a higher purpose.
- In 2021, among other important efforts, we chose to continue to invest our support for the safety of our national rail system.
- Rail security is a critical part of national infrastructure security and is essential to our economic vitality.
- Stakeholder engagement events across the United States enhanced the response capabilities of National Railroad Passenger Corporation's (AMTRAK) Police Department, as well as local police departments and first responders supporting responses to emergencies in the rail environment.
- Our efforts promoted collaboration among law enforcement and first responder entities, protecting national rail infrastructure.

OVERVIEW

- Dynamis provided support to Operation RAILSAFE, the National Railroad Passenger Corporation's (AMTRAK) terrorism prevention and response program.
- Operation RAILSAFE is a program developed by the AMTRAK Police, TSA, and New York Police Department to strengthen coordination and integration between and among AMTRAK stakeholders.
- Operation RAILSAFE works to protect passengers and employees using AMTRAK infrastructure from acts of terrorism.
- Operation RAILSAFE provides seminars involving members of stakeholder agencies and first responders, fostering a more coordinated and effective emergency response to rail emergencies and disasters.
- Dynamis supports the design and maintenance of Operation RAILSAFE educational and program materials, develops discussion-based exercises for the program, and facilitates on-site workshops across the United States.

CHALLENGES

- AMTRAK relies primarily on passenger rail infrastructure that it does not own.
- Most of AMTRAK's stations and rail lines are operated by unaffiliated rail organizations. As such, AMTRAK does not have control over the security or policing for this infrastructure.
- State, local, and transport police departments are primarily responsible for first response to these locations.
- Often, local law enforcement requires specialized training regarding railway-specific transportation laws, railroad contingencies and procedures, and the risks of responding to the rail environment.
- Some emergencies can happen in remote locations where the long distances from AMTRAK Police locations mean local responders will arrive first.
- The convergence of these challenges can complicate responses to rail emergencies.

SUCCESSSES

- Because RAILSAFE events in 2020 were cancelled due to COVID-19, Dynamis increased its support for additional events over the course of 2021.
- In 2021, we provided ten event deliveries to 84 organizations, including:
 - Federal, State, and Local Law Enforcement, the AMTRAK Police, and Federal Air Marshals.
 - AMTRAK Operations, TSA ground inspectors, and the Department of Transportation.
 - 911 and LE dispatchers, EMS, Fire and Rescue, and Medical Examiners.
- We received consistently high scores in student feedback on the materials and exercises.
- Areas visited by RAILSAFE saw a marked increase in requests for cross-department training.
- Individual participants in RAILSAFE who later participated in an emergency response indicated that knowledge provided played a significant role in responding effectively.
- RAILSAFE has a significant impact on the security, policing, and emergency response in support of national critical infrastructure.

SUCSESSES

- As part of Operation RAILSAFE, Dynamis worked with Operation Lifesaver, a nonprofit railway safety initiative designed to improve rail safety.
- Operation Lifesaver aims to improve safety near tracks and reduce the risk of train collisions with vehicles or people through education and outreach efforts.
- Train collisions happen throughout the United States. In just a year, there were 1,062 rail related fatalities in the United States. Additionally, there were upwards of 1,700 collisions at railroad crossings.
- A lack of awareness of safety best-practices when crossing tracks contributes significantly to these numbers, which can be reduced through these outreach efforts.
- Through RAILSAFE -- and many other events -- Operation Lifesaver reached 564,000 people in 2021, raising awareness of railway safety through programs spanning 47 states.

BENEFIT 3: PANDEMIC RESPONSE

- Since the outbreak of COVID-19 in early 2020, effective responses by the public and private sectors have been integral in the effort to limit its spread and return organizations to pre-pandemic operations.
- Ensuring that these entities have effective response and recovery plans as well as the knowledge and practical experience to implement them helps to protect our communities and families from further spread.
- Response plans also rely on the availability and security of critical infrastructure such as hospitals and vaccine manufacturers.
- Dynamis provides valuable expertise in business continuity and recovery, as well as emergency management and preparedness, all key areas in continuing the national recovery from the COVID-19 pandemic.

OVERVIEW

- Dynamis provides solutions to public and private entities seeking to develop business continuity and safety protocols in a COVID-19 environment.
- Establishing the situational awareness and data infrastructure necessary to plan and implement an effective response is critical.
- In 2021, we aimed to expand our COVID-19 response objectives to include securing critical infrastructure from threats that might limit their operation.
- Such exercises were vital in ensuring stakeholders were able to continue their recovery from the pandemic.
- Our efforts this year helped sustain the national recovery from COVID-19.

CHALLENGES

- The state of the COVID-19 pandemic has changed considerably. Accordingly, the needs of a continued effective response have shifted with it.
- Many stakeholders now have response plans in place but rely on a complex network of interdependent infrastructure to support operations.
- If a threat impairs the operation of even one component of such a network, the COVID-19 response plans of related stakeholders could be jeopardized.
- In addition to the human costs, COVID-19 poses a threat to the continued operation of critical infrastructure, most notably to our national medical infrastructure
- The pandemic also threatens other critical infrastructure sectors, particularly food supply, energy, and transportation. Providing these sectors with actionable plans to resume and/or sustain service is critical.
- COVID-19 has had an immense negative impact on businesses, who require strategies to ensure the pandemic doesn't interrupt their renewed operations.

SUCCESSES

- Over the course of 2021, Dynamis supported three exercises involving 111 federal, 97 state/local, 228 private, and 155 nonprofit stakeholders addressing COVID-19 response and facility security for related infrastructure.
- We participated in the August 2021 CISA CTEP workshop, continuing our contribution to nationwide business continuity and recovery efforts.
- This workshop continued development of a tabletop exercise kit for COVID-19 response that was made available to use by public and private sector stakeholders alike.
- We supported the City of Grand Rapids Special Event Tabletop Exercise, planning the response to an attack near and potentially threatening a COVID vaccine manufacturer.
- We contributed to AVANGRID tabletop exercise, helping the New England energy company further develop its recovery and business continuity efforts.
- We also participated in the Iowa Hospital Tabletop Exercise, helping the Mary Greeley Medical Center ensure preparedness for insider, vehicle, and active shooter threats while returning to normal operation.

SUCCESSSES

- Dynamis published a report in 2021 detailing the pro-bono aid we provided to the State of Alabama during the opening months of the pandemic, as well as lessons learned from the experience.
- The report identified important enablers to an effective COVID-19 response, with emphasis on early stages of the pandemic where a lack of information can further exacerbate pre-existing challenges, such as inter-agency communication.
- The report also identified successful policies and procedures that strengthened Alabama's pandemic response capability and relayed how these practices might be further improved moving forward.
- The report provided actionable guidance on implementing the recommendations, providing the State with a unified approach to managing the pandemic.

FINAL THOUGHTS

- In 2021, Dynamis advanced its work in the public benefit along multiple lines.
- We increased the number and subject matter diversity of our emergency management exercise participation.
- We helped ensure the safety of national rail infrastructure from terrorist threats and accidents.
- We increased our involvement in exercise workshops, helping make a broad array of emergency management exercises available to stakeholders nationwide.
- Finally, we expanded our COVID-19 related projects to include enhancing the security of essential medical infrastructure.



HEADQUARTERS

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CAGE Code: 4ZSC6
Unique Entity ID: JHXKTYRL8JB9

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